



D A R N A L L
Training Solutions

710 Westchester Drive, Suite 201
High Point, NC 27263
Phone (336) 887-9555 • Fax (336) 887-9556

INSTRUCTIONS: When complete, please print and mail to Bob King at the above address, or fax to Bob King at the above number.

COST ANALYSIS

COMPANY INFORMATION

| | | |
|------------------------------------|-----------------|--|
| Company Name: | Contact: | |
| | Phone: | |
| | Email: | |
| Course Name or Description: | | |

I am interested in: (check all that apply)

- LEVEL 1: Text, minimal simple graphics, 1 interaction per seat hour
- LEVEL 2: Text, sophisticated graphics, audio, 4 interactions per seat hour
- LEVEL 3: Text, complex (2D, 3D) graphics, audio, video, 8 interactions per seat hour
- LEVEL 4: Simulation (call for details/more information)
- Not sure

DEVELOPMENT COST

| | Qty./ \$ Amt. | Loaded Rate | |
|---|------------------|--|--|
| Subject Matter Experts (hours) | | <input type="checkbox"/> \$10 to \$19.99 | <input type="checkbox"/> \$60 to \$79.99 |
| | | <input type="checkbox"/> \$20 to \$39.99 | <input type="checkbox"/> \$80 to \$99.99 |
| | | <input type="checkbox"/> \$40 to \$59.99 | <input type="checkbox"/> \$100 and up |
| Instructional Designers (hours) | | <input type="checkbox"/> \$10 to \$19.99 | <input type="checkbox"/> \$60 to \$79.99 |
| | | <input type="checkbox"/> \$20 to \$39.99 | <input type="checkbox"/> \$80 to \$99.99 |
| | | <input type="checkbox"/> \$40 to \$59.99 | <input type="checkbox"/> \$100 and up |
| Others (hours) | | <input type="checkbox"/> \$10 to \$19.99 | <input type="checkbox"/> \$60 to \$79.99 |
| | | <input type="checkbox"/> \$20 to \$39.99 | <input type="checkbox"/> \$80 to \$99.99 |
| | | <input type="checkbox"/> \$40 to \$59.99 | <input type="checkbox"/> \$100 and up |
| Course Length (hours) | | | |
| Miscellaneous Travel Costs | | | |
| Miscellaneous Development Cost (one time only) | | | |

COST ANALYSIS

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| | Email: | |
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DELIVERY COST

| | Qty./ \$ Amt. | Loaded Rate | |
|---|------------------|--|---|
| Scope of Annual Training Effort | | | |
| Number of Trainees per year | | | |
| Percent of Trainees who travel | | | |
| Class Size (maximum capacity) | | | |
| Required Number of Courses | | | |
| Direct Costs | | | |
| Materials (per trainee) | | | |
| Instructor/s (per hour) (If there is more than one instructor, please average their rates.) | | <input type="checkbox"/> \$10 to \$19.99 <input type="checkbox"/> \$20 to \$39.99 <input type="checkbox"/> \$40 to \$59.99 | <input type="checkbox"/> \$60 to \$79.99 <input type="checkbox"/> \$80 to \$99.99 <input type="checkbox"/> \$100 and up |
| Number of Instructor Hours (per class) | | | |
| Travel Costs | | | |
| Per Diem (average per day) | | | |
| Lodging (average per day) | | | |
| Number of Travel Days per Trainee/Instructor | | | |
| Air Fare (average per person) | | | |
| Trainee Wages and Benefits | | | |
| Average Trainee Wages and Benefits | | <input type="checkbox"/> \$10 to \$19.99 <input type="checkbox"/> \$20 to \$39.99 <input type="checkbox"/> \$40 to \$59.99 | <input type="checkbox"/> \$60 to \$79.99 <input type="checkbox"/> \$80 to \$99.99 <input type="checkbox"/> \$100 and up |
| Annual Delivery Cost (including wages and benefits) | | | |
| Number of Years in Initiative | | | |